# MIDLANDS REGION OMPRFHFNSIVF Local Needs Assessment EXECUTIVE SUMMARY

## analysis LABOR MARKET INFORMATION The Midlands Area Career and Technology Education

- The Midlands Area Career and Technology Education (CTE) representing Fairfield, Lexington, and Richland counties, prepares high school students for college or a meaningful career. CTE offers programming aligned with local labor market data; provides real-world instruction from credentialed faculty in well-equipped labs to provide hands-on learning; and culminates with a certificate or credential upon completion to be job ready, enter the military, or seamlessly transfer to higher education in a related field.
- Between 2020 and 2030, US Bureau of Labor Statistics (USBLS) projects approximately 60 percent of fast-growing and well-paying jobs, not requiring post-secondary degrees, will be in Construction & Installation, Maintenance & Repair and Transportation. (1)
- High growth jobs, requiring a post-secondary degree are in Business, Management & Sales; Computer & Engineering and Healthcare with opportunities in Education, Social Service, Legal & Media, Arts and Sports. (2)
- The top employment in the Midlands area is in all major occupation groups except for agriculture, fishing & farming, adding almost 45,000 more jobs between 2018-2028, at a projected rate of 12.02% over the period. (3)
- All districts have programs that align with the labor market data with dual enrollment and exemption credit available for transition into higher education.
- Continued emphasis is being given to STEM related program development and industry-recognized credentials.

# **student required**PERFORMANCE INDICATORS

- The Midlands Area CTE continues its tradition of exceeding state graduation rate goals with a median graduation rate of 98.1%.
- 96.75% of Midlands Area CTE students are placed in college, the military, or employment upon completion of high school.
- Almost two-thirds of Midlands Area CTE students received an industry recognized credential or certificate.



USING 2021 WAGES

## 2018-2028 Midlands Area Employment Projections

Occupation	Base Employment	Projected Employment	Numeric Changes	Percent Changes	Annual Job Openings	Entry Level	Median	Experienced
Total Occupations	374,003	418,941	44,938	12.0%	49,588	\$30,447	\$45,426	\$62,224
Management	18,521	21,249	2,728	14.7%	1,939	\$53,465	\$94,314	\$128,004
Business & Financial Operations	19,475	22,409	2,934	15.1%	2,274	\$40,564	\$60,890	\$81,171
Computer & Mathematical	10,577	12,760	2,183	20.6%	1,078	\$45,196	\$76,535	\$96,278
Architecture & Engineering	5,278	6,089	811	15.4%	525	\$45,602	\$73,195	\$89,553
Life, Physical & Social Science	2,112	2,431	319	15.1%	248	\$39,172	\$58,331	\$80,335
Community & Social Service	7,751	8,493	742	9.6%	914	\$27,164	\$37,390	\$51,609
Legal	4,629	5,519	890	19.2%	465	\$39,779	\$60,211	\$97,970
Educational Instruction & Library	19,704	20,888	1,184	6.0%	1,910	\$29,105	\$48,771	\$72,225
Arts, Design, Entertainment, Sports & Media	4,862	5,506	644	13.3%	647	\$26,293	\$40,284	\$60,092
Healthcare Practitioners & Technical	23,062	25,525	2,463	10.7%	1,617	\$39,134	\$60,907	\$101,002
Healthcare Support	9,242	11,049	1,807	19.6%	1,334	\$21,016	\$28,728	\$34,030
Protective Service	13,707	15,379	1,672	12.2%	1,701	\$24,645	\$37,622	\$47,093
Food Preparation & Serving Related	31,768	36,429	4,661	14.7%	6,254	\$17,582	\$22,397	\$27,832
Building and Grounds Cleaning & Maintenance	11,641	13,852	2,211	19.0%	1,881	\$20,141	\$26,481	\$31,991
Personal Care & Service	14,497	17,148	2,651	18.3%	2,686	\$19,187	\$23,789	\$33,232
Sales & Related	40,782	44,060	3,278	8.0%	6,181	\$20,101	\$28,825	\$46,827
Office & Administrative Support	60,215	63,278	3,063	5.1%	7,537	\$26,044	\$36,862	\$45,796
Farming, Fishing & Forestry	773	763	(10)	-1.3%	123	\$24,833	\$30,049	\$42,081
Construction & Extraction	15,183	18,094	2,911	19.2%	2,114	\$29,652	\$39,418	\$52,748
Installation, Maintenance & Repair	16,402	18,923	2,521	15.4%	1,968	\$31,023	\$46,641	\$57,293
Production	18,936	20,348	1,412	7.5%	2,393	\$27,054	\$37,624	\$50,494
Transportation & Material Moving	24,886	28,749	3,863	15.5%	3,799	\$23,746	\$30,111	\$41,273

Source: SC 2021 Economic Analysis Report, Figure 36, SC Department of Employement & Workforce OEWS 202

374,003 TOTAL EMPLOYMENT

## Drogram ANALYSIS

### SIZE, SCOPE & QUALITY

- Real world training and practice is provided through work-based learning, clinical experiences, simulations, and machines and tools used by business and industry.
- Emphasis is being placed on leadership and soft skills which aligns with labor market data for the need for supervisors in all industries.
- Collaboration with Midlands
  Technical College (MTC) is producing
  tangible opportunities for transferring
  CTE students. There are three dual
  enrollment programs between the
  Midlands Area CTE and MTC:
- Advanced Manufacturing Technology Certificate
- Public Service Technology Certificate
- Healthcare Technology Certificate
- All programs offered through MTC result in either a national certification, credential, or both, whether receiving a certificate, diploma or degree.
- Robust articulation between secondary and post-secondary is occurring through dual enrollment and exemption credit.
- If further education opportunities exist beyond MTC, they coordinate with their 4-year university partners to ensure successful transfers of students and their credits.
- Active advisory boards exist for every program and include local employers and school leadership. Changing community needs are driving the need to engage more business and industry leaders.

### 2 IMPLEM

#### IMPLEMENTING CTE PROGRAMS

- Educators within CTE communicate effectively and work tirelessly to educate peers outside of CTE, especially within the school on terminology and philosophy.
- Efforts to have intentional scheduling and logically sequenced programming outside of CTE and in post-secondary have improved.
- MTC is on every school district's advisory board in the region; have multiple dual enrollment pathways; articulation agreements; and hosts career exhibitions for middle and high school students.
- The Michelin Scholars Program, which incorporates Youth Apprenticeship and Apprenticeship, is a benchmark for an exemplary education-employer partnership.
- Career Exploration for middle school (6-8th grade) students, parents, and educators has been very successful through industry visits, virtual job shadowing, educational materials, and marketing materials.
- MTC coordinated with MEBA to offer an interactive Industry Showcase in May 2022 where over 1K 8th graders met with participating businesses & industries in the region.
- A STEAM Program was provided for 11–18-year-old girls, in cooperation with the National Council of Negro Women, to demonstrate the value of CTE and STEAM career fields.

# RECRUITMENT, RETENTION & TRAINING

- Recruitment and retention of workers in all industries, including education, has become a number one priority in the age of the Great Resignation and Quiet Quitting.
- Job openings abound for CTE professionals with jobs posted on social media, job boards, job fairs, and word of mouth and recommendations from business & industry, which has proven to be the most effective recruitment method.
- Retention strategies promoted to CTE faculty are programmatic autonomy, industry expertise, excellent professional development and the ability to shape the future workforce.

## 4

### IMPROVING ACCESS & EQUITY

- Collaborative efforts have been made to partner with the SC Office of Special Education.
- Midlands Area CTE has offered funding and resources to provide needed equipment and supplies to students with financial challenges, for ancillary course materials.
- Transportation, while always a challenge, is provided to overcome barriers to work-based learning participation.
- Students can earn money through on-the-job assignments to apply to extra programming costs.
- Counseling and Career Services offers accommodations for students who need special services.
- The MTC Perkins funded CAREERS Program provides books or childcare to financial assistance to eligible economically disadvantaged and other special populations students enrolled in academic CTE Programs and courses.
- Apprenticeship is a successful pathway to allow students to go to school, earning a paycheck and gain invaluable work experience simultaneously. Many employers cover tuition and books expenses, as well.
- MTC offers a deferred tuition program that aligns course tuition payment with company payout schedules.





### FOOTNOTES

- Ryan Farrell and William Lawhorn, "Fast-growing occupations that pay well and don't require a college degree,"
   Career Outlook, U.S. Bureau of Labor Statistics, June 2022.
- Elka Torpey, "Projected openings in occupations that require a college degree," Career Outlook, U.S. Bureau of Labor Statistics, September 2021.
- 3. SC Department of Employment and Workforce, "South Carolina 2021 Economic Analysis Report", June 30, 2021.