

Be A Part of Education





TEACHING AND TRAINING: From pre-school to professors, educators and trainers of all kinds are needed to prepare learners of all ages for jobs that await and to help keep the workforce competitive in today's global market.

IF YOU CHOOSE TEACHING AND TRAINING AS YOUR CAREER MAJOR, YOU MAY BE A PART OF:

- Providing extra assistance to students with special needs, such as non-English-speaking students or those with physical and mental challenges
- Planning and directing physical conditioning programs that will enable athletes to achieve maximum performance
- Preparing course materials such as syllabi, homework assignments and handouts
- Keeping informed of developments in the field by reading current literature, talking with colleagues and participating in professional organizations and conferences

SAMPLE CAREERS

Associate's Degree or Less Annual Salary Range \$20,000-\$40,000

- Educational Technician
- Assistant Football Coach
- Instructional Aide
- Special Education Paraprofessional
- Graduate Teaching Assistant

Bachelor's Degree Annual Salary Range \$40,000-\$70,000

- Kindergarten Teacher
- Adapted Physical Education Specialist
- Music Instructor
- Physical Education Teacher
- Social Studies Teacher

Bachelor's Degree + Graduate Degrees and/or Certifications Annual Salary Range \$70,000+

- Associate Professor
- Business Administration Professor
- Business Office Technology Instructor

Career	Entry-Level Education	Annual Median Salary & Hourly Pay (2020)	Job Outlook (2019-29)	Responsibilities	Skills
Teacher Assistants	Associate's Degree	\$28,900/year	4% (Average)	<ul style="list-style-type: none"> Supervise students in classrooms, halls, cafeterias, school yards and gymnasiums or on field studies Tutor and assist children individually or in small groups to help them master assignments and to reinforce learning concepts presented by teachers Enforce administration policies and rules governing students Discuss assigned duties with classroom teachers to coordinate instructional efforts 	<ul style="list-style-type: none"> Active listening Critical thinking Instructing Social perceptiveness Speaking
Coaches and Scouts	Bachelor's Degree	\$36,330/year	12% (Faster than average)	<ul style="list-style-type: none"> Provide training direction, encouragement, motivation and nutritional advice to prepare athletes for games, competitive events or tours Plan, organize and conduct practice sessions Explain and enforce safety rules and regulations Instruct individuals or groups in sports rules, game strategies and performance principles, such as specific ways of moving the body, hands or feet to achieve desired results 	<ul style="list-style-type: none"> Instructing Judgment and decision making Management Monitoring Speaking
Middle School Teachers	Bachelor's Degree	\$60,810/year	8% (Faster than average)	<ul style="list-style-type: none"> Teach students in one or more subjects in public or private schools at the middle, intermediate or junior high level, which falls between elementary and senior high school as defined by applicable laws and regulations Establish and enforce rules for behavior and procedures for maintaining order among students Confer with parents or guardians, other teachers, counselors and administrators to resolve students' behavioral and academic problems Prepare, administer and grade tests and assignments to evaluate students' progress 	<ul style="list-style-type: none"> Active listening Instructing Learning strategies Reading comprehension Speaking
College Professor/ Business Focus	Master's Degree	\$74,090/year	9% (Faster than average) Varies greatly by subject and region	<ul style="list-style-type: none"> Teach courses in business administration and management, such as accounting, finance, human resources, labor and industrial relations, marketing and operations research Evaluate and grade students' class work, assignments and papers Prepare and deliver lectures to undergraduate or graduate students on topics such as financial accounting, principles of marketing and operations management Initiate, facilitate and moderate classroom discussions 	<ul style="list-style-type: none"> Active listening Critical thinking Instructing Reading comprehension Speaking



PROFESSIONAL SUPPORT SERVICES: In this major, these careers are highly specialized and are targeted to meet specific needs for students to succeed in school and, ultimately, in life. Tasks can vary greatly, ranging from guiding a high school student through the process of deciding where to go to college, assisting a teacher on classroom-related technology, or working with a troubled teenager coping with a traumatic home life.

**IF YOU CHOOSE PROFESSIONAL SUPPORT SERVICES
AS YOUR CAREER MAJOR, YOU MAY BE A PART OF:**

- Providing crisis intervention to students when difficult situations occur at schools
- Assisting faculty in learning about, becoming proficient in, and applying instructional technology
- Counseling children and families to help solve conflicts and problems in learning
- Processing print and non-print library materials to prepare them for inclusion in library collections

SAMPLE CAREERS

Associate's Degree or Less
Annual Salary Range
\$20,000-\$45,000

- Audio-Visual Specialist
- Acquisitions Technician
- Library Assistant
- Electronics Technician

Bachelor's Degree
Annual Salary Range
\$45,000-\$65,000

- Chief Technology Officer
- Librarian
- Career Center Director
- College Counselor
- IT Senior Analyst

**Bachelor's Degree +
Graduate Degrees and/or
Certifications**
Annual Salary Range
\$65,000+

- Bilingual School Psychologist
- Child Study Team Director
- Consulting Psychologist
- School Psychometrist

Career	Entry-Level Education	Annual Median Salary & Hourly Pay (2020)	Job Outlook (2019-29)	Responsibilities	Skills
Library Technicians	Bachelor's Degree	\$31,840/year	-4% (Decline due to technology)	<ul style="list-style-type: none"> • Help patrons find and use library resources, such as reference materials, audio-visual equipment, computers and other electronic resources and provide technical assistance when needed • Answer routine telephone or in-person reference inquiries and refer patrons to librarians for further assistance, when necessary • Reserve, circulate, renew and discharge books and other materials • Catalogue and sort books and other print and non-print materials according to procedure and return them to shelves, files, or other designated storage areas 	<ul style="list-style-type: none"> • Active listening • Critical thinking • Reading comprehension • Service orientation • Speaking
Educational, Guidance, School and Career and Technology Counselors	Master's Degree	\$58,120/year	8% (Faster than average)	<ul style="list-style-type: none"> • Counsel individuals to help them understand and overcome personal, social or behavioral problems affecting their educational or career and technology situations • Confer with parents or guardians, teachers, administrators and other professionals to discuss children's progress, resolve behavioral, academic and other problems, and to determine priorities for students and their resource needs • Maintain accurate and complete student records as required by laws, district policies and administrative regulations • Prepare students for later educational experiences by encouraging them to explore learning opportunities and to persevere with challenging tasks 	<ul style="list-style-type: none"> • Active listening • Critical thinking • Reading comprehension • Social perceptiveness • Speaking
Instructional Designers and Technologists	Master's Degree	\$66,970/year	6% (Faster than average)	<ul style="list-style-type: none"> • Present and make recommendations regarding course design, technology and instruction delivery options • Develop instructional materials and products for technology-based redesign of courses • Design learning products, including web-based aids or electronic performance support systems • Provide analytical support for the design and development of training curricula, learning strategies, educational policies or courseware standards 	<ul style="list-style-type: none"> • Critical thinking • Instructing • Learning strategies • Reading comprehension • Writing
School Psychologists	Master's Degree	\$82,180/year	3% (Average)	<ul style="list-style-type: none"> • Compile and interpret students' test results, along with information from teachers and parents, to diagnose conditions and to help assess eligibility for special services • Interpret test results and prepare psychological reports for teachers, administrators and parents • Provide consultation to parents, teachers, administrators and others on topics such as learning styles and behavior modification techniques 	<ul style="list-style-type: none"> • Active listening • Reading comprehension • Social perceptiveness • Speaking • Writing



ADMINISTRATION AND ADMINISTRATIVE SUPPORT: Education administrators are the ones ultimately responsible for leading their organizations and are some of the most visible people in any school system, ranging from pre-schools to major universities. They include school principals, district superintendents and college presidents, and the various administrators who work with them in the day-to-day management.

IF YOU CHOOSE ADMINISTRATION AND ADMINISTRATIVE SUPPORT AS YOUR CAREER MAJOR, YOU MAY BE A PART OF:

- Developing instructional material and coordinating educational content for educators and instructors
- Conferring with parents and staff to discuss educational activities, policies and student behavioral or learning problems
- Directing and coordinating activities of teachers or administrators at daycare centers, schools, public agencies or institutions
- Training instructors and distance learning staff in the use or support of distance learning applications, such as course management software

SAMPLE CAREERS

Associate's Degree or Less
Annual Salary Range
\$30,000-\$50,000

- Administrator
- Child Care Director
- Early Head Start Director
- Education Coordinator
- Executive Director

Bachelor's Degree
Annual Salary Range
\$50,000-\$80,000

- Career Technical Supervisor
- Curriculum and Assessment Director
- Program Administrator
- Chief Learning Officer
- Head of Academic Technology

Bachelor's Degree + Graduate Degrees and/or Certifications
Annual Salary Range
\$80,000+

- Assistant Principal
- Athletic Director
- School Principal
- School Superintendent
- Special Education Director



MAKING A DIFFERENCE – Education and Training in South Carolina

If you are interested in becoming a teacher in South Carolina, check out these programs offered by the Center for Educator Recruitment, Retention and Advancement (CERRA) in South Carolina. CERRA offers an array of programs and services that carry students and prospective teachers from middle school through classroom professional development, including the following programs:



Pro Team
Middle School Students



Teacher Cadets
High School Students



Teaching Fellows
High School Seniors

To learn more, visit www.cerra.org

THE EDUCATION AND TRAINING CAREER CLUSTER

This Career Cluster is divided into the following three majors:

- » Teaching and Training
- » Professional Support Services
- » Administration and Administrative Support

LEARNING EDUCATION AND TRAINING IN SOUTH CAROLINA

There are various education resources in the Midlands of South Carolina for those looking to pursue studies and start a career in this cluster, including the following:

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| » Allen University
Division of Business, Education and Social Sciences | » Columbia College
Education |
| » Benedict College
School of Education | » Midlands Technical College
Education and Human Services |
| » Claflin University
School of Education | » South Carolina State University
College of Education, Humanities and Social Sciences |
| » Clemson University
College of Health, Education and Human Development | » University of South Carolina
College of Education |
| » College of Charleston
School of Education, Health and Human Performance | » Winthrop University
College of Education |



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